

# Leveraging Technology for the Delivery of Smoking Cessation Interventions

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# A Brief History of Technology Applied to Health Behavior Interventions



- 1970s:** Manualized Counseling
- 1980s:** Video; Computerized Contacts
- 1990s:** Internet, Tailored Print and Web
- 2000s:** Interactive Web, mobile/wireless
- 2010s:** Social Networking, smartphones



# Why the Excitement?

- Engagement (novelty, graphics)
- Existing infrastructure incorporated in daily routine
- Standardized implementation
- Tailored, expert system personalization
- No time and space constraints
- Scalability
- Frequent or real-time monitoring
- Interactivity
- Rapidly expanding possibilities



[My Quit Home Page](#)

- Quit Exercises
- Healthy Habits
- Triggers & Coping Skills
- Substitutes & Distractions
- Practice Quitting
- Manage My Weight
- Coping With Stress
- Learning from Past Quit Attempts

- Motivational Tools
- Cost Savings Calculator
- My Reasons to Quit
- Friends & Allies

My Quit Calendar [View My Quit Calendar](#)



[Contact a Quit Coach](#)

# My Quit Plan Home Page

I've quit smoking! [Help](#)

## You're Headed in the Right Direction

Good for you for making the decision to quit smoking! Quitting is the best thing you can do for yourself and the people you love. It can be hard work, but with preparation and practice you can be on your way to quitting for good.

Use your Quit Plan to get ready and remember to share it with your Quit Coach.

My Quit Stats Updated On: 11/26/2007

**Money I have spent :\$251.16**

**Cigarettes per day: 10**  
**Planned Quit Date: Nov 16**

[View Details or Update My Quit Stats](#)



## My Quit Plan Exercises

### Healthy Habits

[Pick healthy habits that will help you quit.](#)

### Triggers & Coping Skills

[Learn about your triggers to smoke and how to cope with them.](#)

### Substitutes & Distractions

[Pick substitutions and distractions you'll use instead of smoking.](#)

### Practice Quitting

[Try out practice quits to prepare you for your Quit Date.](#)

### Learning from Past Quits

[Learn from your past quit attempts](#)

### Manage My Weight

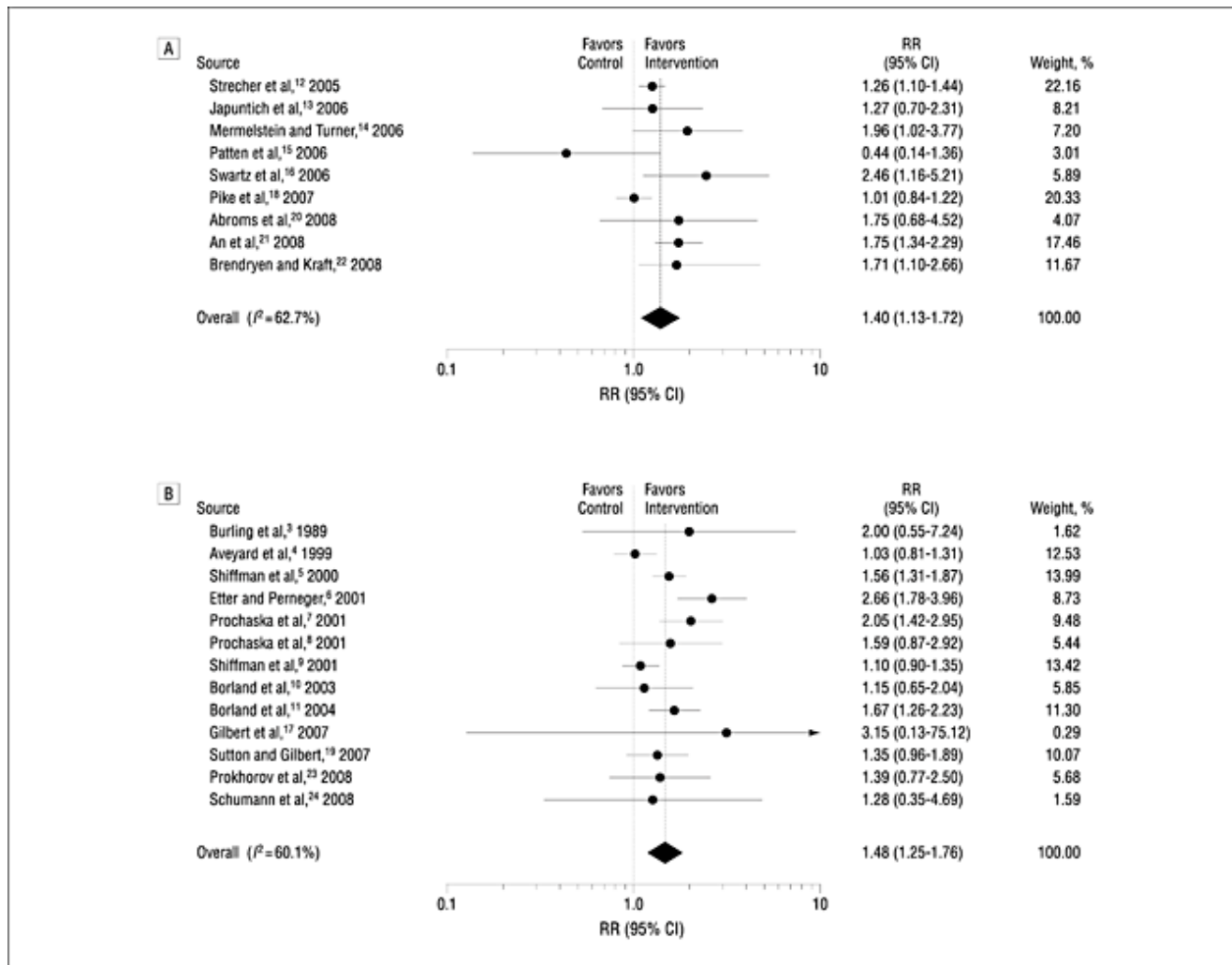
[Learn tips for managing your weight while quitting.](#)

# Meta-Analyses of Internet-based Smoking Cessation



- Shalab & McEwen (2009)
  - 11 relevant trials
  - RR = 1.8 (1.4 – 2.3)
- Cochrane Review (2010)
  - 20 relevant trials
  - Inconsistent findings
  - Suggested tailored and frequent contacts are preferable
- Myung et al (2009)
  - 9 trials
  - RR = 1.4 (1.13 – 1.72)
  - 9.9% vs. 5.7% abstinent at 1 yr.

# Effect of smoking cessation programs vs control in random-effects meta-analysis of randomized controlled trials (RCTs)



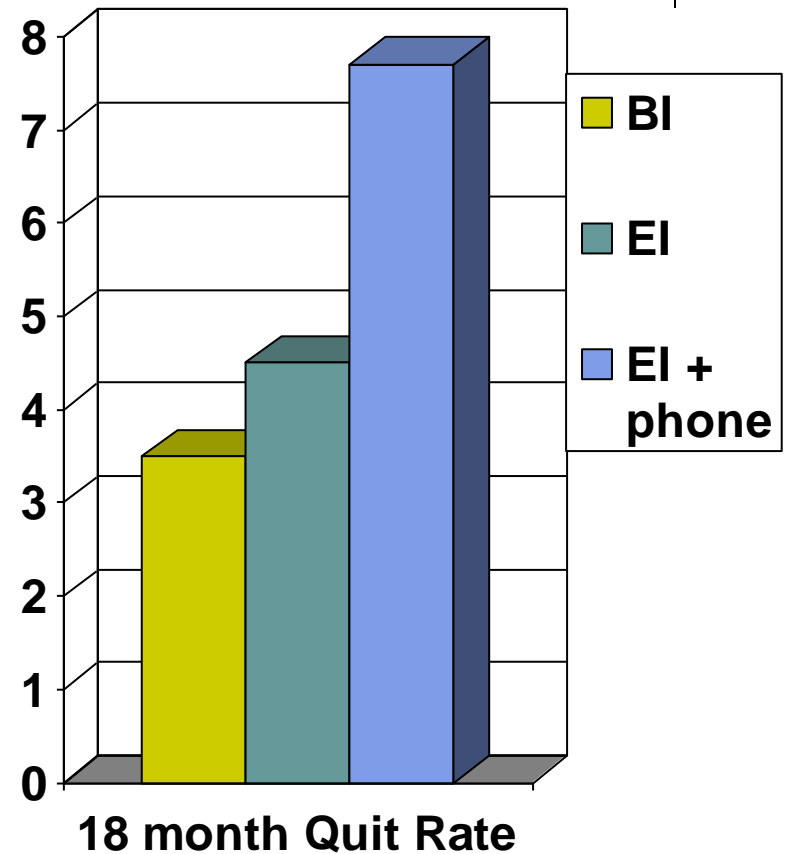
Myung, S.-K. et al. Arch Intern Med 2009;169:929-937.

# QuitNet Outcomes



- 2005 smokers from almost 100K search engine users
- Randomly assigned
  - Basic Internet
  - Enhanced Internet
  - Enhanced Internet + telephone counseling
- 18 month multiple point abstinence (%)

- Graham et al (2011) Arch Gen Med, 171, 46-53





# Access and Interest

- Survey of 8467 Canadians
- Internet use by:
  - Smokers = 74%
  - Nonsmokers = 81%
- Smokers also used the internet less often than nonsmokers
- 40% of smokers were interested in an internet smoking cessation intervention
  - Cunningham (2008) J Med Internet Res 10, e37



# Smoking Cessation Search Strategies



- Search behavior of 650K individuals
- 628 (0.1%) made cessation-related searches
- 76% of these reached a cessation website
- 34% reached “professional sites”
- Top 10
  1. [cdc.gov](http://cdc.gov)
  2. [whyquit.org](http://whyquit.org)
  3. [quitnet.com](http://quitnet.com)
  4. [quitsmoking.about.com](http://quitsmoking.about.com)
  5. [quitsmoking.com](http://quitsmoking.com)
  6. [cancer.org](http://cancer.org)
  7. [freedomlasertherapy.com](http://freedomlasertherapy.com)
  8. [ash.org.uk](http://ash.org.uk)
  9. [finalsmoke.com](http://finalsmoke.com)
  10. [laserconcept.com](http://laserconcept.com)

Cobb (2010) Am J Prev Med, 38, S429-S432

# Utilization of Smoking Cessation Sites



- High satisfaction and 21% quit at 1 mo
- But 1-2 logins per user
  - Women used service more than men
  - Older and heavier smokers used more

Zbikowski et al (2008) J Med Internet Res, 10, e41

# Utilizing Social Networks



- Analysis of QuitNet users showed a weakly connected core similar to most online networks
  - 7500 active members
  - Small number of well-connected members
  - Even smaller number of highly active integrators
  - Core members predominately female, older, and abstinent

# Content of Internet-based Smoking Cessation (Bock et al.,2008)

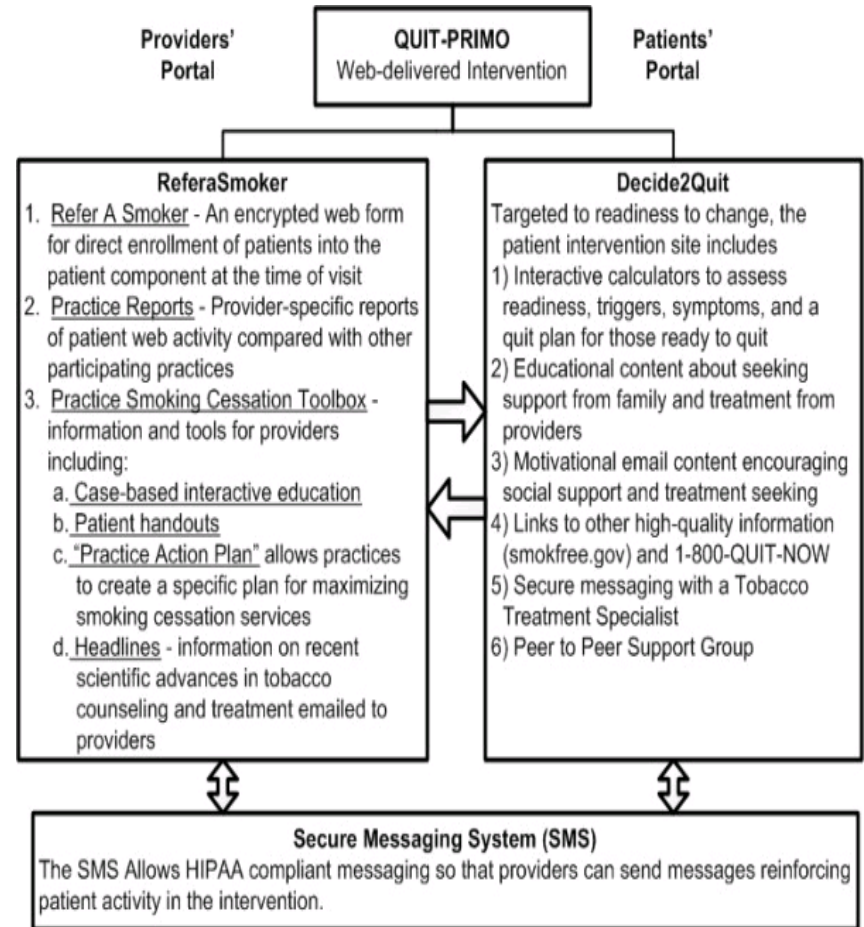


Guideline Components	Percent Adequate
Advise Users to Quit	21
Personalized Advice to Quit	26
Assess Readiness to Quit	22
Assist with Quit Plan	56
Provide Practical Counseling	69
Provide Intra-tx social support	54
Recommend pharmacotherapy	43
Arrange follow-up	17

# Increasing Demand and Use – Physician Referral



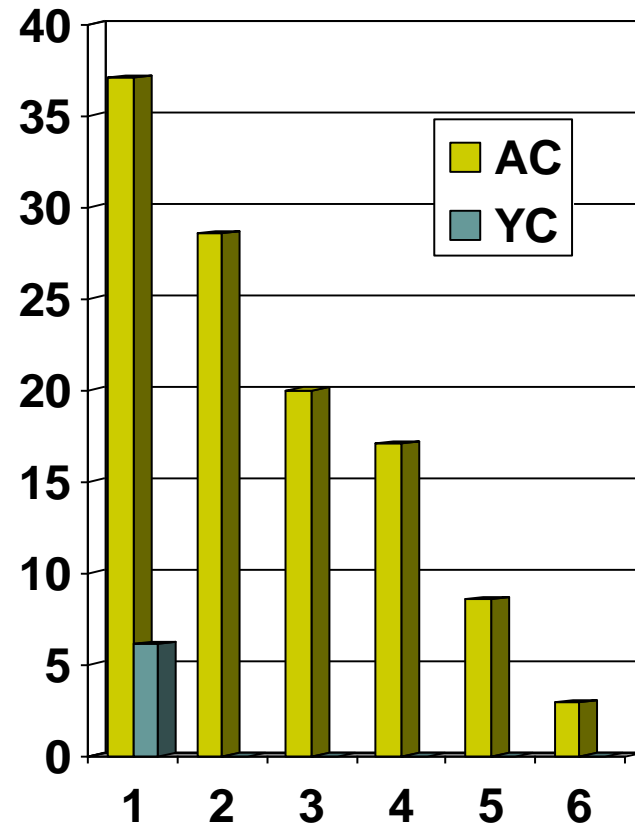
- QUIT-PRIMO links:
  - Provider system (ReferaSmoker) &
  - Patient system (Decide2Quit)
  - Houston et al (2010) Implement Science 5, 87



# Abstinence Reinforcement via Technology



- Video confirmation of CO reading transmitted to provider who provided monetary incentives (contingency mgmt)
  - Stoops et al. (2009) Drug Alc Depend, 105, 56-62.





# Interactive Voice Response

- Quit line counseling effective (RR = 1.37)
  - Proactive more effective than reactive
  - Dose-response relationship
- Augmenting reach with IVR
  - Automated calls at specified times
  - Assess smoking status, provide limited advice
  - Personal phone contact as requested or based on assessment data
  - In discharged CHD patients, 1 yr. abstinence rates of 46% vs. 35% in usual care quit line referral

# Mobile Phone Interventions



<b>Study</b>	<b>Quit Rate</b>
Obermayer et al (2004)	17% at 6 wks
Rodgers et al (2005)	28% vs. 13% at 6 wks
Riley et al (2008)	42% at 6 wks
Whitaker et al (2008)	53% at 4 wks
Brendryen & Kraft (2008)	38% vs. 24% at 12 mos
Brendryen et al (2008)	20% vs. 10% at 12 mos
Free et al (2009)	8% vs. 6% at 6 mos





# The college Smoking Project

CSP Homepage



- CSP Home
- User login
- Support login
- New users
- About PICS
- About CSP
- Education Modules



welcome to  
The college smoking Project



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The College Smoking Project (CSP) was funded with a grant from the National Cancer Institute.  
For further information on grants from the National Institute of Health, go to <http://www.nih.gov>



# The College Smoking Project

Bill Riley's CSP Page



- CSP Home
- Logout
- My CSP Home
- About PICS
- About CSP
- Education Modules

## Smoking History

Using the calendar below, enter the number of cigarettes you smoked each day for the last 14 days, beginning with yesterday and working back.

Remember to consider any special events or changes in your normal routine which may have affected your smoking.

This information will be used to determine not only your mean smoking level but what days of the week you tend to smoke more so be as specific as possible.

Last week Day/Smokes		Two week ago Day/Smokes	
Thursday, 5/27/2004	Smokes: <input type="text" value="15"/>	Thursday, 5/20/2004	Smokes: <input type="text" value="12"/>
Wednesday, 5/26/2004	Smokes: <input type="text" value="12"/>	Wednesday, 5/19/2004	Smokes: <input type="text" value="14"/>
Tuesday, 5/25/2004	Smokes: <input type="text" value="14"/>	Tuesday, 5/18/2004	Smokes: <input type="text" value="15"/>
Monday, 5/24/2004	Smokes: <input type="text" value="16"/>	Monday, 5/17/2004	Smokes: <input type="text" value="20"/>
Sunday, 5/23/2004	Smokes: <input type="text" value="20"/>	Sunday, 5/16/2004	Smokes: <input type="text" value="23"/>
Saturday, 5/22/2004	Smokes: <input type="text" value="21"/>	Saturday, 5/15/2004	Smokes: <input type="text" value="22"/>
Friday, 5/21/2004	Smokes: <input type="text" value="23"/>	Friday, 5/14/2004	Smokes: <input type="text" value="21"/>



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CSP Home  
Logout  
**My CSP Home**  
Progress Report  
Support Messages  
About PICS  
About CSP  
Education Modules



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### Assessing Smoking Risk Situations

Below is a list of high risk smoking situations. Next to each, rate how strong you crave a cigarette. Click the continue button at the bottom of the page when you are finished.

Eating & Drinking		Socializing	
Situation	Craving	Situation	Craving
After breakfast	Medium	With other smokers	High
After lunch	Low	At a party	High
After dinner	High	In a bar	High
Drinking beer	Very High	On the phone	None
Drinking coffee	Medium		
Eating a snack	None		

Leaving non-smoking situations		Being bored or relaxing	
Situation	Craving	Situation	Craving
Wake up	High	In the car	Low
In a movie	Medium	In my room	Low
Leaving work	High	Studying	None
Leaving class	Low	Watching TV	None
		Listening to music	None

Continue



**Education Modules**



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**Eating & Drinking**

Edit	Situation	Craving	Status	Time(s)	Day(s)
<a href="#">Edit</a>	Drinking beer	Very High	<input checked="" type="checkbox"/>	4:00PM	Thu, Fri
			<input checked="" type="checkbox"/>	7:00PM	Sat, Sun
<a href="#">Edit</a>	After dinner	High	<input checked="" type="checkbox"/>	6:00PM	Mon, Tue, Wed, Thu, Fri, Sat, Sun
<a href="#">Edit</a>	Drinking coffee	Medium			
<a href="#">Edit</a>	After breakfast	Medium			
<a href="#">Edit</a>	After lunch	Low			
<a href="#">Edit</a>	Eating a snack	None			

**Socializing**

Edit	Situation	Craving	Status	Time(s)	Day(s)
<a href="#">Edit</a>	With other smokers	High	<input checked="" type="checkbox"/>	8:00PM	Tue, Thu
<a href="#">Edit</a>	At a party	High	<input checked="" type="checkbox"/>	10:00PM	Fri, Sat
<a href="#">Edit</a>	In a bar	Medium			
<a href="#">Edit</a>	On the phone	None			

**Leaving non-smoking situations**

Edit	Situation	Craving	Status	Time(s)	Day(s)
<a href="#">Edit</a>	Wake up	High	<input checked="" type="checkbox"/>	8:00AM	Mon, Tue, Wed, Thu, Fri, Sat, Sun
<a href="#">Edit</a>	Leaving work	Medium			
<a href="#">Edit</a>	In a movie	Medium			
<a href="#">Edit</a>	Leaving class	Low			

**Being bored or relaxing**



# The college Smoking Project

Bill Riley's CSP Page



## Quit Date

Using the calendar below, click a day in the next month for your quit date. Based on your smoking pattern, the days when you smoke the least are Fri and Mon. In addition to a day when you smoke the least, pick a time when you do not think you will have much pressure on you.

< June 2004 >						
Mo	Tu	We	Th	Fr	Sa	Su
<u>31</u>	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>
<u>7</u>	<u>8</u>	<u>9</u>	<u>10</u>	<u>11</u>	<u>12</u>	<u>13</u>
<u>14</u>	<u>15</u>	<u>16</u>	<u>17</u>	<u>18</u>	<u>19</u>	<u>20</u>
<u>21</u>	<u>22</u>	<u>23</u>	<u>24</u>	<u>25</u>	<u>26</u>	<u>27</u>
<u>28</u>	<u>29</u>	<u>30</u>	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>
<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9</u>	<u>10</u>	<u>11</u>

My quit date is: 6/2/2004

OK

CSP Home

Logout

My CSP Home

Progress Report

Support Messages

About PICS

About CSP

Education Modules



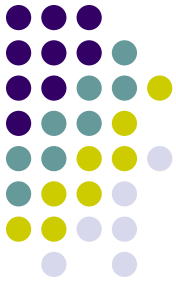
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# Support Network

- Users have the option of specifying support persons for their program by creating a user name and password for each.
- The support person may log on the web site to view the user's progress in quitting smoking.
- E-mail messages prompt the support person to leave messages to encourage the user's progress.
- The educational modules contain tips on how to encourage and support the individual.



The screenshot shows a web browser window displaying the 'The College Smoking Project' website. The page title is 'College Smoking-Cessation's CSP Page'. The main content area is titled 'Sending a Support Message to College' and contains the following text: 'You can send College encouraging messages. Supportive messages are key to College's success in the quit smoking program. College will be able to view the messages once logged in to the application. Your regular use of the messaging tool will be greatly appreciated. (500 character limit)'. Below the text is a text input field containing the message 'Hang in there!' and a 'Submit' button. The left sidebar contains a navigation menu with links: 'CSP Home', 'Logout', 'Support friend page' (highlighted), 'Send a message', 'About PICS', 'About CSP', and 'Education Modules'. There is also an image of a mobile phone and a 'Quit Now' button. At the bottom, there is a copyright notice: 'Copyright (C) Personal Improvement Computer Systems (PICS) 2003.' and a modification date: 'This site was last modified on 1/20/2003'.





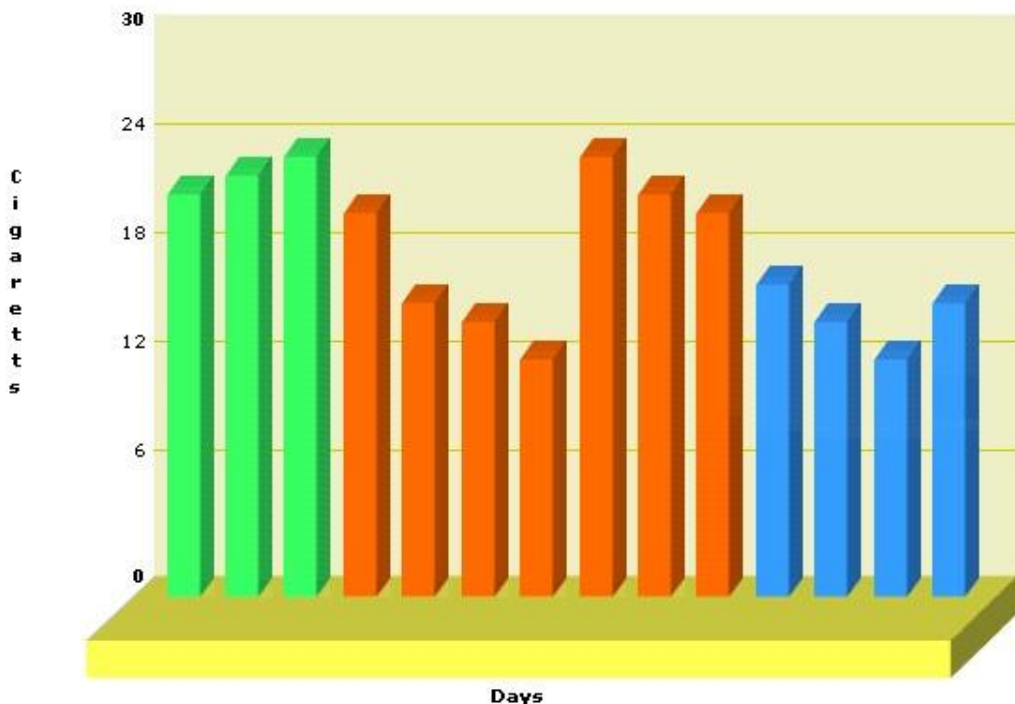
### Bill Riley's CSP Page



## Bill Riley's Progress Report

Days remaining to quit date: 5

Bill Riley- Progress Chart



- CSP Home
- Logout
- My CSP Home**
- Progress Report**
- Support Messages
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- About CSP
- Education Modules



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# Text Messages



- Preparation Stage:
  - Message associated with likely situation: “If you typically experience cravings after a meal, try getting up from the table and taking a walk.”
  - Reminders of days to quit day
  - Encouragement to seek out support
  - SOS: On demand text messaging support





# Text Messages

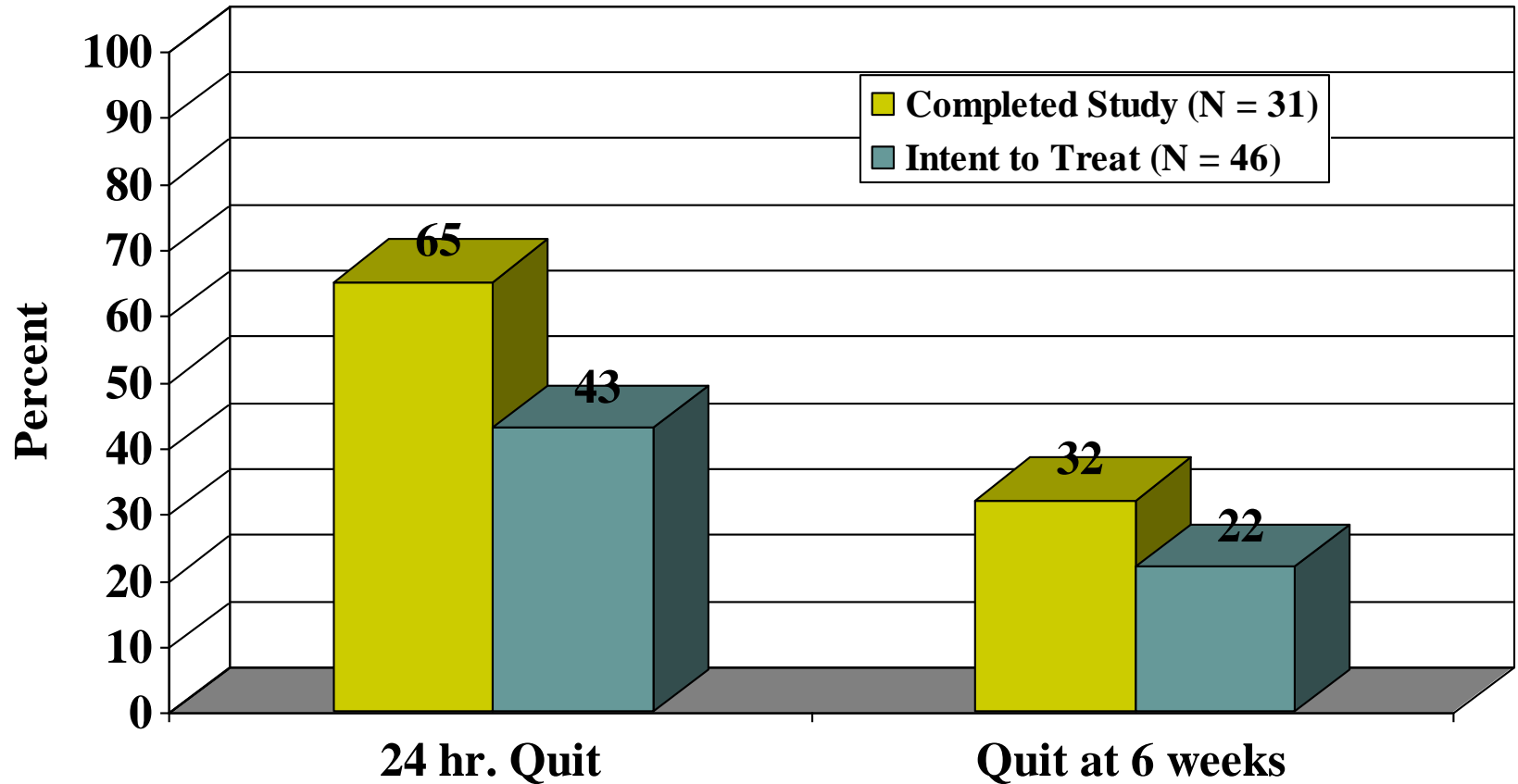
- Action (Quit) Stage:
  - Multiple messages throughout the day
  - Encouragement to remain quit and tips to deal with cravings and withdrawal
  - SOS Messages
  - Automatic contact to support people



# Text Messages

- Maintenance (Relapse Prevention) Stage:
  - Start of day contact with days quit
  - Gradually decreasing number of messages each day as abstinence maintained
  - Messages timed in advance of high risk situations
  - Provided relapse prevention strategies

# Percent Quit at 6 weeks

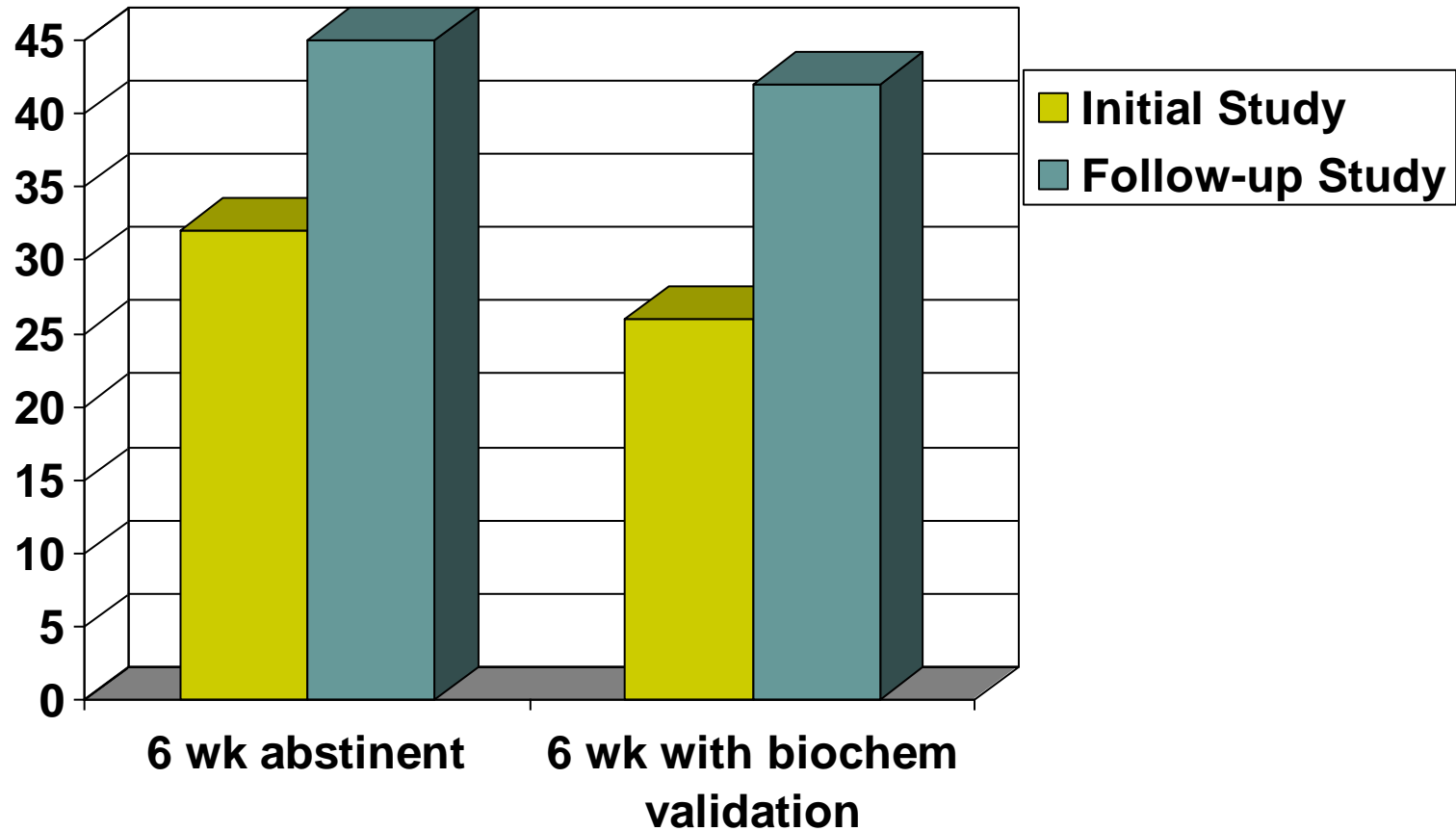




# Additional Results

- Only 29 of 46 initialized the program
- Of those who actually received text messages, the quit rate was 34% (28% validated)
- Of those still smoking:
  - cigarettes per week decreased from 76 to 32
  - NDSS scores reduced significantly

# Follow-up Study with Proactive Initiation

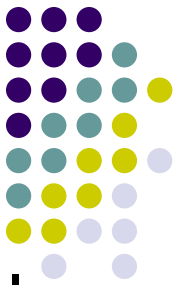


# Happy Ending Brendryen et al (2008)



- Strong theoretical basis (SCT, Self-Reg)
- Multicomponent: web, sms, email, IVR
- Intensive contacts
- One year quit rates:
  - 22.3% vs. 13.1%
  - 20% vs. 7%

# Mobile Reducing the Digital Divide



## Demographics of internet users

Below is the percentage of each group who use the internet, according to our May 2010 survey. As an example, 79% of adult women use the internet.

	Internet users
<b>Total adults</b>	<b>79%</b>
Men	79
Women	79
<b>Race/ethnicity</b>	
White, Non-Hispanic	80%
Black, Non-Hispanic	71
Hispanic (English-speaking)	82
<b>Age</b>	
18-29	95%
30-49	87
50-64	78
65+	42
<b>Household income</b>	
Less than \$30,000/yr	63%
\$30,000-\$49,999	84
\$50,000-\$74,999	89
\$75,000+	95
<b>Educational attainment</b>	
Less than High School	52%
High School	67
Some College	90
College +	96
<b>Community type</b>	
Urban	81%
Suburban	82
Rural	67

Source: The Pew Research Center's Internet & American Life Project, April 29-May 30, 2010 Tracking Survey. N=2,252 adults, 18 and older, including 744 cell phone interviews. Interviews were conducted in English. Margin of error is ± 2%.

## Leapfrogging the Digital Divide

- 285 million US mobile phone users
- 2/3 of adults worldwide use mobile phones
- Disproportionately higher use in US minority groups
- Higher use in younger populations, including risk taking adolescents

Pew Internet

# Mobile Intruding in Smokers' Lives



- Assess status in real-time
  - Smoking behavior
  - Triggers
  - Intention and motivation
  - Mood
- Intervene:
  - Frequently throughout the day
  - In the context of the behavior
  - Based on prior assessment information



# Cautionary Tale



- In 1950s, mobile neighborhood TB screenings were innovative
- But the added salience and convenience did not substantially increase screenings
- Researchers learned that perceived threat, benefit, and barriers of getting screened were more critical than the innovative delivery
- Led to the Health Belief Model and the various health behavior theories that followed